

1. We are looking for : **BLOCKCHAIN COMMUNITY MANAGER**

- junior community manager for a crypto currency company located in Sofia
- with existing reddit account
- an employee who is very passionate about blockchain
- reddit knowledge and experience is important
- enthusiasm about the crypto currency and communication
- independent and motivated candidate
- passionate about crypto currency
- experience in marketing or business is NOT a must
- passion about crypto currency is Extremely important
- Fluency in English is a must
- Fluency in Another language will be considered an advantage

2. For our client we are looking for: **Data Scientist**

What do we need?

Data Scientist who will play a vital role in developing data driven products and architectures

Enthusiastic specialist with technical qualifications and social skills willing to ensure a healthy working environment and better cohesion

Who is this position suitable for?

Data scientist with strong theoretical background in fields such as machine learning and predictive modelling but also software engineering skills, database management and big data concepts will strengthen the existing team expertise and bring more valuable propositions to our clients

Required Skills

Education – Statistics, Econometric, Applied mathematics, Computer science

Data analysis experience or related field

Statistical modeling tools (R, SPSS, Stata, MATLAB, Python) and proficiency with MS Excel

Experience with databases and scripting languages would be considered an advantage

Strong interpersonal and communicative skills

Detail orientation and ability to meet deadlines

Excellent organizational skills and time management

What we can offer you?

Exciting opportunity to contribute to a prestigious international project

Chance for knowledge and career growth

Open door to a great and enthusiastic team with inspiring management

Rewarding pay

3. Currently we are looking for a **Data specialist** (Excel specialist)

Requirements :

- advanced analytical skills
- fluency in English
- logical thinking
- Experienced Excel user
- willingness to work with the US market
- market research interests

What we offer:

- high base salary
- 10% of the base salary as a monthly bonus
- opportunity for growth
- exposure to international environment
- excellent work environment
- extensive training program
- growth and development plan
- transportation vouchers
- team buildings

NB! due to the needs of our client there are 4 shifts from 6am/ 11 am/ 1pm/ 4pm
Please , send us your CV in English and one of our representatives will contact you soon!

4.For our client we are looking for: **Embedded Developer.**

Education/Certification

- Science degree (Bsc, Msc) or equivalent technical experience
- 3+ years of relevant experience
- At least 3 years of experience as a professional services consultant or engineer, preferably with an Internet, Cloud or “Big 5” consulting organization

Special Knowledge and Skills

- At least 3 years of experience in C/C++ embedded development
- Experience with hardware and lowest software layers (real-time embedded)
- Knowledge of network protocols and protocol stacks
- Knowledge of LTE Standards
- Experience in data analysis (data tracking)
- Experience with hardware drivers
- Experience with mobile technologies is considered as advantage
- Very good working level of English language
- Analytical skills and attention to details

Responsibilities:

- Develop software for automotive embedded devices across a variety of vehicle domains (e.g. driver assistance, body electronics, etc.) for leading automotive manufacturers.
 - Design and develop embedded automotive SW applications according to specification.
 - Assure high quality through code verification activities – integration testing, unit testing, etc.
 - Software debugging and quality assurance.
 - Preparing appropriate technical documentation.
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- Integrate customer and third party SW components.
- Support customer with on-site engineering if required – troubleshooting customer issues, in-car testing, etc.

Soft skills and Competences

- Ability to communicate effectively; interpret policy, procedures and data; maintain emotional control under stress
- Ability to estimate, prioritize and organize tasks effectively
- Ability to make decisions assessing all relevant factors
- Constant demonstration of proactive attitude
- Identify problems and proactively suggest problem resolution
- Follow, learn and put to use new skills and knowledge brought about by rapidly changing information and/or technology
- Emphasize on results and is goal oriented
- Ability to elaborate on and handle project requirements appropriately
- Responsive to the demands of employees and supervisors; open to feedback
- Adhere to the business ethics and the established internal rules
- Reliable

5. For our client we are looking for **Forex and Binary broker**.

Main responsibilities:

Communication with existing and potential clients over the phone

Ability to react on clients' requests promptly and in a professional manner

Ambition to meet company's targets

Staying up to date with the worlds' economic situation and financial markets

Requirements:

Fluent in any of the following languages - English or Arabic.

Previous experience in sales of FOREX, CFDs or Binary options is an advantage

Self-motivated and target driven person

Team player

What the company offer:

Attractive remuneration and social package

Fixed salary + commission
International environment
Initial and ongoing training

Please send your CV in English.

6. For our client we are looking for: **Full Stack Developer**

Education/Certification

- Science degree (Bsc, Msc) or equivalent technical experience
- 3+ years of relevant experience

Special Knowledge and Skills

- Bachelor's degree in computer science or a related field
- Proficient in OOP, Design Patterns and Data structures
- Experience developing applications using Java, Python and/or other languages for web development
- Experience developing front-end using one or more JavaScript MVVM frameworks like AngularJS, KnockoutJS
- Good understanding of MVC paradigm
- Good understanding in design/development SOA, SOAP Web Services, RESTful Apls
- Experience with containerization (Docker) is a plus
- Experience in all tiers of web applications will be considered as advantage
- Experience working with one or more Web and/or Application Servers
- Experience with relational Dbs (e.g. MySQL, PostgreSQL, Oracle)
- Excellent problem-solving skills
- Very good command of English
- Awareness of the Agile agile software development life cycle and estimations

Responsibilities:

- Research new technologies to find business values
 - Investigate areas like IoT, Machine learning, Big data
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- Create PoC projects

Soft skills and Competencies

- Ability to communicate effectively; interpret policy, procedures and data; maintain emotional control under stress
- Ability to estimate, prioritize and organize tasks effectively
- Ability to make decisions assessing all relevant factors
- Constant demonstration of proactive attitude
- Identify problems and proactively suggest problem resolution
- Follow, learn and put to use new skills and knowledge brought about by rapidly changing information and/or technology
- Emphasize on results and is goal oriented
- Ability to elaborate on and handle project requirements appropriately
- Responsive to the demands of employees and supervisors; open to feedback
- Adhere to the business ethics and the established internal rules
- Reliable

7. For our client we are looking for: **GUI Designer – 2/D/3D designer**

Education/Certification

- Science degree (Bsc, Msc) or equivalent technical experience
- 3+ years of relevant experience
- At least 3 years of experience as a professional services consultant or engineer, preferably with an Internet, Cloud or "Big 5" consulting organization

Special Knowledge and Skills

- Degree in Graphics Design, Interface Design, Game Design, Visual Communication and/or Computer Science;
 - 3-6 years' working experience, gaming industry-automotive experience preferred;
 - Strong 3D graphics general knowledge (OpenGL ES, (low-)poly modelling, animation,
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shading, texturing);

- Expert with: 3D design tools such as Cinema 4D, Maya, 3D Studio Max (at least one of them); 2D design tools Adobe Photoshop, Illustrator, After Effects;
- Very good English required.

Responsibilities:

- Creation of 2D and 3D graphical assets and their animated behavior in alignment with Technical Artist and SW development;
- Excellent visual design skills and experience with: 3D design tools such as Cinema 4D, Maya, 3D Studio Max (at least one of them); 2D design tools Adobe Photoshop, Illustrator, After Effects; Execution of graphical assets understanding the performance of a target system;
- Must have strong 3D general knowledge (OpenGL ES), (low-)poly modelling, animation, shading, texturing);
- Interacting with a multi-national and cross-functional design team and collaborating closely with specialists and technical experts;
- High level of independent communication with internal teams as well as OEM customers.

Soft skills and competencies

- Ability to communicate effectively; interpret policy, procedures and data; maintain emotional control under stress;
 - Ability to estimate, prioritize and organize tasks effectively;
 - Ability to make decisions assessing all relevant factors
 - Constant demonstration of proactive attitude
 - Identify problems and proactively suggest problem resolution
 - Follow, learn and put to use new skills and knowledge brought about by rapidly changing information and/or technology
 - Emphasize on results and is goal oriented
 - Ability to elaborate on and handle project requirements appropriately
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- Responsive to the demands of employees and supervisors; open to feedback
 - Adhere to the business ethics and the established internal rules
 - Reliable

8. For our client we are looking for: **HMI Developer**

Education/Certification

- Science degree (Bsc, Msc) or equivalent technical experience
- 3+ years of relevant experience
- At least 3 years of experience as a professional services consultant or engineer, preferably with an Internet, Cloud or "Big 5" consulting organization

Responsibilities:

- Taking part in task's estimation
- Working with graphical deliveries
- Creating design of HMI components
- Collaborating with Embedded SW Engineers, Graphic Designers and Requirement Engineers
- Implementation and integration of HMI software components
- Performing component tests, integration tests
- Documenting work products

- Bachelor degree in Computer Science or similar
- university Degree in the area of Computer Systems, Electronics, Automation or Information Technologies and Communications
- Min 3 years of experience in HMI SW development and programming
- Knowledge in software design and UML modeling
- Excellent interpersonal skills
- Very good English. It is an advantage for you to have knowledge in French or German languages.

Soft skills and competencies

- Ability to communicate effectively; interpret policy, procedures and data; maintain emotional control under stress
- Ability to estimate, prioritize and organize tasks effectively
- Ability to make decisions assessing all relevant factors
- Constant demonstration of proactive attitude
- Identify problems and proactively suggest problem resolution
- Follow, learn and put to use new skills and knowledge brought about by rapidly changing information and/or technology
- Emphasize on results and is goal oriented
- Ability to elaborate on and handle project requirements appropriately
- Responsive to the demands of employees and supervisors; open to feedback
- Adhere to the business ethics and the established internal rules
- Reliable

9. Currently, we are looking for an **Office assistant** who is fluent in English and has experience on a similar position :

Responsibilities:

- organizing and recording all incoming communication to the organization
- maintaining communication with clients
- Keeping record of incoming invoices and contracts
- Creating and organizing all documents within the organization
- creates invoices and reports for the needs of the organization

Requirements

- University degree
- Good organization skills
- Fluency in English
- Computer literacy
- Independent and responsible person
- Excellent communication skills

What we offer :

- Good work environment
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- excellent conditions
- opportunity for growth
- training and development plans
- opportunity to represent a growing and well-known company

Salary 1200 BGN

If you are interested in this position, please forward us your CV in English.

10. For our client we are looking for a **QA Specialist**.

This person will be responsible for all aspects of functional testing of a web based software development project. Manual, and some automated testing should be performed. This position will work with the development teams to define, develop, and execute test plans and test cases, using industry standard practices and tools.

Job Scope & Desired Skills:

Must have knowledge of QA processes, standards and procedures;
Ability to create and maintain QA Documentation (test cases, test design specifications, test plans, test status reports, quality metrics);
Identifying, reporting and following up on defects;
Investigating, identifying and following up on production issues;
Experienced with various testing types and techniques: Black box, Functional, Regression, Smoke, Cross browser, Performance, Load;
Assisting the development team in overseeing problematic areas, underestimated risks, scopes and bottlenecks.

Requirements:

Degree in Computer Science, or equivalent work experience;
Experience in testing Web applications;
Good knowledge of SQL;
Familiarity with automation testing tools and frameworks is a plus;
Experience with Windows and Linux OS as server systems;

Experience with Source Control systems, Issue Trackers and Test Case Management systems (SVN, Jira, Testlink);
Good command of English.

We offer:

A challenging job in a fast-developing, international internet company;
Healthy and friendly work environment where you can thrive and develop your skills;
Possibilities for career advancement;
Outstanding remuneration package and complimentary social benefits.

Please send your resume in English.

11. For our client we are looking for: **Research expert.**

What do we need?

Market researcher to provide insight-driven consultation and evidence-based strategic and tactical guidance to clients by developing, implementing and leveraging primary market research. Execute and analyze custom quantitative marketing research projects.

ESSENTIAL FUNCTIONS

- MARKET RESEARCH DESIGN AND EXECUTION:

- o Participate in the framing of business questions, identification of information needs and development of research and data analysis plans. Manage the research process to deliver objective, in-depth understanding of issues and propose value-added solutions to stakeholders.

- o Support the planning process in developing market-based, situation analyses, identify issues/opportunities and associated strategies/actions to address by partnering with business analysis

- o Provide actionable recommendations based on a) thorough analysis of internal and

external business issues; b) careful assessment of available data and determination of knowledge gaps c) translating data into trends with business impact

o Develop presentations with clear storylines to communicate key conclusions and recommendations.

o Present final research results to clients

• **COMMUNICATION:**

o Lead, develop and maintain close relationship and communication with the client

o Ensure smooth and transparent communication with the internal stakeholders:

Within the team♣

With the other teams of the company♣

• **MARKET RESEARCH CONSULTATION:** support the other teams with:

o Their analyses (utilize existing knowledge and experience within the sector of interest)

o Market research design

• **BUSINESS DEVELOPMENT:**

o Opportunities to grow the business: proactively propose studies to clients

o Prepare proposals on demand

• **LEADERSHIP AND DEVELOPMENT:**

o Demonstrate creative approaches toward solving complex problems.

o Pro-actively seek process improvement opportunities by challenging existing processes,

proposing solutions, and driving approved implementation plan

o Strive to maintain awareness of 'best practices' in market research across industries by maintaining a current familiarity with data sources and Market Research techniques

EDUCATION, EXPERIENCE, KNOWLEDGE AND SKILLS

- A Bachelor's degree required; MS or MBA preferred
- Strong market research experience preferred – 3 years
- Ability to work across functions, partnering with the teams and other groups in the company
- Analytical and strategic thinking skills required – able to see big picture from scattered pieces of information and present complex and disparate data in a clear and concise manner; Excellent writing, presentation, project management skills
- Demonstrated ability to work on multiple projects with conflicting deadlines, and provide recommendations that will assist in the development of commercial strategies
- Strong understanding of both primary and secondary research sources
- Work independently – Gather input about needs from stakeholders and set own direction accordingly

What we can offer you?

- Exciting opportunity to contribute to a prestigious international market research projects
 - Chance for knowledge and career growth
 - Open door to a great and enthusiastic team with inspiring management
 - Rewarding pay
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12. We are looking for: **Sales Agent**

Responsibilities:

- Communication with potential clients;
- Representation of the company services;
- Maintain sales activities;
- Staying up to date with the world economic situation and financial markets.

Skills and Competencies:

- Fluent in English, both written and spoken;
- Self-motivated and results driven person;
- Computer skills and competence - Excell, Internet;
- A team player with a friendly, open approach to work and colleagues.

The following would be considered an advantage:

- Fluency in other languages;
- Previous sales experience.
- Experience with online/ gaming / Forex companies;

We offer:

- Rewarding Remuneration Package: Base Salary + Commissions, starting from day one.
- Additional health insurance; Sports cards;
- Young, dynamic, multilingual environment;
- Initial and ongoing trainings;
- A-class offices, top location;

13. For our client we are looking for: **Senior Engineer with Java**

Education/Certification

- Science degree (Bsc,MSc) or equivalent technical experience
 - 5+ years of relevant experience
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Special Knowledge and Skills

- Ability to work autonomously and lead more junior engineers
- Perform analysis and design of one or more difficult projects, having significant latitude in performing technical work
- Experience with modern software development methodologies, with emphasis on software and hardware architecture, infrastructure design and development
- Strong application software development for one or more of the Linux, Unix (e.g. Solaris) and Windows operating systems. Systems programming or OS internal level skills would be an advantage
- Strong ability to synthesize customer business requirements and convert into technology solution based on VMware Management product stack
- Very strong programming skills in Java
- Strong scripting skills in any of the following: JavaScript, Python, Perl, PowerShell, Bash, etc.
- Willingness to use different programming languages to address specific product needs
- Familiarity with systems management concepts, processes and standards (e.g. SNMP); capacity/performance management and tuning; and storage and network management
- Understanding of modern IT production data center and Internet (ISP/ASP) hosting operations
- A good practical understanding of Web-based application development, including CGI-bin, and Apache or IIS server platforms;
- Excellent written and oral communication skills in English
- German, French, Spanish, Italian or another European language would be considered a plus
- Ability to travel up to 25% if needed would be considered a plus

Responsibilities:

- Build and maintain confidence of colleagues and customers
 - Independently conduct small to medium engagements with customers
 - Work as part of a project team on larger projects
 - Maintain current knowledge of the entire VMware "productized" consulting service
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offerings, including definition of tasks, deliverables and standart estimates

- Help document best practices in developing and deploying Vmware solutions, and feed hem into our knowledge base for reuse by the team, customers and partners
- Analyze customer requirements to produce technical solutions based on Vmware technologies
- Create customer-facing solution documentation and specifications
- Write code and script solutions in PowerShell, JavaScript, C#, Perl, Python, Java, etc.
- Deploy and configure products and custom solutions on customer site
- Amend and refine custom solutions on-site in agile manner
- Present custom solutions and articulate how business requirements are met to all levels of customer resource (from operators and consumers to CxO level)

Soft skills and Competencies

- Ability to communicate effectively; interpret policy, procedures and data; maintain emotional control under stress
- Ability to estimate, prioritize and organize tasks effectively
- Ability to make decisions assessing all relevant factors
- Constant demonstration of proactive attitude
- Identify problems and proactively suggest problem solution
- Follow, learn and put to use new skills and knowledge brought about by rapidly changing information and/or technology
- Emphasize on results and is goal oriented
- Ability to elaborate on and handle project requirements appropriately
- Responsive to the demands of employees and supervisors; open to feedback
- Adhere to the business ethics and the established internal rules
- Reliable

14. We are currently looking for motivated technically oriented **German, French, Italian, Russian, Hungarian, Polish, Turkish, Spanish, Dutch, Czech speakers to join the support department of a leading BPO company based in Sofia.**

Requirements

Fluency in German, French, Italian, Russian, Hungarian, Polish, Turkish, Spanish, Dutch,

Czech and good working level of English proficiency
Excellent communication and soft skills
Technical understanding and knowledge are important for the position
Ability to multi task and to make quick decisions
Ability to adapt quickly to changing business requirements.
Williness to work in a dynamic company
Technical education is not required but will be considered as an advantage

What we offer :

Work Hours regular shifts Monday to Friday - 8 hours per shift.
High base salary with excellent opportunities for growth and improvement
Exposure to international environment
Excellent work environment
Opportunity to attend company trainings and seminars
Opportunity to interact with leading companies in the world

If you are motivated to become part of a team of professionals who provide both Customer and Technical Support for a dynamic and growing company contact us or upload your cv your CV .

15. We are looking for: **Technical Support Associate**

Objective:

Technical Support Associates are responsible for providing problem resolution and excellent customer experiences for incoming Surface service inquiries. They may answer enquiries, solve problems, and perform troubleshooting using the correct tools, training and published materials. Technical Support Associates should have strong customer service focus, able to engage with customers and own their issues through to satisfactory resolution. They should be able to present themselves professionally and confidently with enterprise level customers in a complex business environment.

Main responsibilities:

Able to work off line on detailed back office activities such as:

1). Reverse logistics - management of customer devices and accessories to service centre

and back, keeping customer informed at all times and unblocking logistic problems when they arise, communicating with other teams on progress of company and Microsoft
2). Extended Warranties – technical research into complex warranty problems, understanding of technical warranty documentation, ability to liaise with escalation teams to find resolution, ability to discuss technical warranty details with customers, complaint management and handling.

Preferred Competencies Responsibilities

Gather and analyse customer input:

- Ability to probe for underlying issues and pose critical questions
- Ability to search and retrieve data from various databases; and to multitask with multiple applications during a phone call

Provide exceptional customer experience:

- Ability to recognize and respond to customer needs and demonstrate sincere commitment to resolving customer needs
- Ability to employ a high level of interpersonal and communication skills to move beyond customer frustrations to solve customer problems
- Ability to employ patience and self-control in handling irate customers

Deliver technical assistance based on instruction and pre-established guidelines:

- Ability to follow proper procedures and work within established guidelines
- Ability to detect underlying issues
- Ability to troubleshoot technical failures
- Ability to distinguish among data provided and identify relevant information

Provide Technical Consultation and Experience

- Ability to “think outside the box” to provide consult to customers on features and benefits of the product both Software and Hardware related
- Provide a world class experience

Ability to work in a time critical environment

- Ability to prioritize daily tasks, prepare personal schedule and monitor/adjust to complete tasks
- Ability to handle incoming inquiries effectively and efficiently
- Ability to log all incoming calls and accurately complete case notes in the call tracking database

Verbal and written communication skills to analyse, interpret and address customer needs

- Ability to summarize/paraphrase information
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- Ability to explain concepts and present technical information clearly; identify the level of technical knowledge of the customer and adjust technical communications to solve customer need
 - Demonstrates understanding and commitment to protecting customers privacy and information
 - Word processing skills, able to type 25 WPM

Develop Expertise in assigned software and hardware Line of Business (LOB)

- Successfully complete training activities to maintain technical expertise, and to broaden product knowledge
- Ability to follow effectively the applicable policies and workflow processes to resolve customer inquiries
- Ability to be flexible and quickly adapt to changing business needs and processes

Deliver Individual Performance based on Metrics and Related Targets

- Achieve and maintain to a performance standard, including but not limited to: average handle time, resolution, and customer satisfaction
- Participate in coaching and demonstrate commitment to personal improvement
- Ensure data integrity, accuracy, and timeliness
- Perform services consistent with quality standards and procedures based on training and coaching received
- Maintain acceptable level of productivity and timeliness.

Technical Expertise

- Knowledge of and experience with various PC Operating Systems (Win XP, Win 7, etc.)
- Knowledge and experience with Microsoft office
- Knowledge of and experience with gaming consoles or PC gaming systems
- Ability to navigate the internet and use search engines to find information
- Ability to utilize phone system as required
- Experience utilizing, configuring, and troubleshooting the TCP/IP protocol in multiple environments.

Other responsibilities:

- Provide a high level of professional and competent support to all customers.
- Act in a professional manner towards customers, clients and colleagues.
- Provide telephone support as scheduled and be available to fill in on the telephone for others on your own or other teams to meet goal of providing excellent customer service.

- Be aware of and assist in ensuring the department's targets and goals are met.
- Maintain customer satisfaction according to the established systems of measurements.
- Use troubleshooting techniques where required to solve customer problems effectively.
- Use database and call logging tools to provide answers to customers' queries.
- Maintain a high level of technical product knowledge in the specified products and become knowledgeable in new products as assigned.
- Uphold the company values at all times.
- Adhere to the work schedule and follow the company's internal policies and procedures.
- Perform other lawful job-related orders by the employer.

Requirements:

- Achieve required Microsoft Certifications within the first 5 months of employment
 - Ability to use English Language tools, document comprehensive notes in English language, attend training delivered in English, interact with customers in English both written and orally
 - Self-starter with working knowledge of best operational practices.
 - High attention to detail with the ability to understand complex workflow systems
 - Ability to communicate in a one-to-many environment as well as on a professional level with IT professionals, customer managers and executives.
 - Ability to think critically and deliver results under pressure.
 - Ability to portray professionalism and work well in a team environment.
 - Remain effective and maintain a positive attitude during times of change and stress, and viewing change as an opportunity for improvement.
 - Identify situations causing customer dissatisfaction and strive to reverse or reduce adverse effects.
 - Take advantage of all opportunities to learn and develop new competencies.
 - Seek opportunities for challenging work tasks.
 - Demonstrate excellent oral communication skills with the ability to control, manage and direct a conversation while simultaneously identifying essential information.
 - Demonstrate excellent interpersonal skills with an ability to create and maintain a good impression, based on competence and credibility.
 - Build relationships with team members and co-workers for effective team performance.
 - Share information and ideas, and ask questions to ensure common understanding.
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- Fluency in English and LANGUAGE

Health and safety responsibilities:

- Take reasonable care of your own health and safety.
- Take reasonable care not to put other people - fellow employees and members of the public - at risk by what you do or don't do in the course of your work.
- Co-operate with your employer, making sure you understand and follow the company's health and safety policies.
- Not to interfere with or misuse anything that's been provided for your health, safety or welfare
- Report any injuries, strains or illnesses you suffer as a result of doing your job.
- Tell your employer if something happens that might affect your ability to work.

16. За наш клиент Forex broker търсим **маркетингов специалист**.

Основни задължения:

- Разработване стратегии за налагане на корпоративния бранд на пазара
- Изготвяне и внедряване на маркетингови стратегии на Компанията
- Изготвяне анализи за пазара на продуктите/услугите и конкурентната среда.
- Осъществяване на маркетинговата и комуникационна политика.
- Поддържане и анализ на актуална информация по пазари, конкуренти, дейности, услуги и продукти на Компанията.
- Разработва подготовката на маркетингови кампании и отделни проекти.
- Предлага идеи и разработва или ръководи разработването на рекламни материали за различни рекламни канали
- Подготвя задания и други документи за ангажиране на доставчици за изпълнение на съответните маркетингови дейности.
- Идентифицира възможните под-изпълнители по конкретни проекти.
- Следи ефективността на рекламата и рекламните канали, отразява изводите си в справки и доклади за последващ анализ

Изисквания към кандидатите:

- Отлично познаване на маркетинговите процеси и инструменти
- Много добър английски език
- Добра компютърна грамотност - MS Powerpoint, MS Excel, MS Word, E-mail, Internet
- Комуникативност, организираност
- Опит на сходна позиция е задължителен
- Умения и готовност за работа в екип

17. Наш клиент - белгийска компания занимаваща се с изност и доставка на растения търси да назначи **Шофьор с опит и категория C+E.**

Фирмата предлага :

- Добро почасово заплащане съобразено с белгийските закони
- Осигуровки покрити от работодателя
- Настаняване
- Договор към белгийската фирма
- годишна платена отпуса
- Работа в съществуваща и бързо развиваща се компания
- възможност за развитие

Изисквания към кандидатите

- опит в сектора
- владеене на добро ниво на Английски или Немски
- задължително е притежаването на шофьорска книжка категория C+E
- покриване на транспорта до Белгия

Условия на работа :

- отличен екип
- международна компания
- Локация : Град Мол
- Маршрутите са главно Холандия - Белгия

18. За наш клиент - голяма международна логистична компания, търсим **Началник склад.**

Отговорности

Организира работата по приемане и обработка на стоката и товарите;
Разпределя постъпващата стока и товари, по предназначение;
Осигурява на работниците по експедицията технически средства и механизация, специално оборудване, следи за правилната им експлоатация и поддържането им в изправност;
Входящ контрол на постъпващите стоки;
Работа със складова програма;
Отговаря за поддържането на складовите помещения;
Участва в инвентаризации;
Следи изпълнението на сроковете за доставка и подготвя необходимите справки;
Осигурява необходимите условия за подреждане и съхраняване на стоката, както и документите и кореспонденцията при транспортирането;
Разпределя задачите в отдела;
Контролира изпълнението на поставените задачи (срок и качество);
Прави предложения за подобряване организацията и ефективността на работата, която изпълнява;

От вас очакваме:

Владеене на английски език;
Предходен опит със складови програми;
Опит в ръководенето на склад е задължителен;
Отговорност и лоялност;
Умения за работа в екип;
Умение за поемане на лична отговорност;

Предлагаме Ви:

Дългосрочна работа и постоянен трудов договор;
Петдневна работна седмица (понеделник-петък);
Стандартно работно време;

Позицията е подходяща за кандидати с опит като отговорник склад, склададжия, логистика;

19. За наш клиент - счетоводна къща, търсим **оперативен счетоводител**.

Основни задължения:

1. Извършва систематизирана подредба на оперативна и счетоводна документация;
2. Текущо осчетоводяване на фактури за покупки и продажби;
3. Съставя междинни и годишни финансови отчети;
4. Изготвя статистически отчети и формуляри.
5. Отговаря за изготвянето на регулярни справки към БНБ и други контролни органи;
6. Отговаря за правилното водене на първични счетоводни документи, разходване на парични средства и материални ресурси, както и осчетоводяване на документи;
7. Организира своевременното осигуряване на ръководството с финансово-счетоводна информация за изготвянето и анализа на управленски финансови отчети;
8. Начисляване на амортизации;
9. Изготвяне на месечна декларация по ЗДДС;

Изисквания:

1. Висше икономическо образование със специалност „счетоводство и контрол“ или друга специалност с финансова насоченост; Допускат се и студенти.
2. Комуникативност и умения за работа в екип
3. Готовност за работа в динамична среда и желание да се развива
4. Внимание към детайлите:
5. Ефективност и бързина при поставени срокове за изпълнение;
6. Честност, лоялност, коректност
7. Внимание към детайлите.
8. Ориентираност към резултати.

Моля, само кандидатите отговарящи на посочените по-горе условия да изпратят CV.

20. За наш клиент - голяма международна логистична компания търсим: **складов работник.**

Основни задължения и отговорности за длъжността:

1. Организира приемането, съхраняването и предаването на стоки.
2. Поддържа и заделя складовите наличности по фирми и групи.
3. Извършва товаро-разтоварни дейности.
4. Контролира качеството, количеството и окомплектовката на постъпващите в склада стоки и съответствието им с придружаващите ги документи.
5. Участва при извършването на инвентаризации в склада.
6. Изпълнява и други конкретно възложени задачи, свързани с длъжността.
7. Изходящи поръчки - окомплектова стоки по заявки.

Изисквания към кандидатите:

- Завършено средно образование;
- Компютърна грамотност;
- Коректност и лоялност;
- Умения за работа в екип;
- Самодисциплина, организираност и отговорност към поставените задачи;
- Мотивация за дългосрочна работа.

Ние Ви предлагаме:

- * Работа на пълен работен ден ;
- * Възможност за професионално и личностно развитие;
- * Работа в млад и динамичен екип;

21. За наш клиент голяма международна логистична компания, търсим **спедитори.**

Задължения и отговорности, свързани с длъжността:

- Изгражда и поддържа дълготрайни взаимоотношения с клиенти, превозвачи и партньори;
- Договаря цени и условия за изпълнение на транспортни договори;
- Изготвя необходимите транспортни и търговски документи за конкретните сделки;
- Познава технологичния процес и маршрутите, така че да преценява и планира

своевременно ресурсите;

- Организиране на превози и цялостно контролиране на изпълнението им, съгласно договорените параметри;
- Следи движението на пратките и поддържа контакти с клиент и превозвач;
- Разрешаване на възникнали проблеми при превозите;
- Следи пазарните тенденции;
- Разработва стратегии за навлизане на нови пазари и за стабилизиране на съществуващите.

Изисквания към кандидатите:

- Добро работно ниво на английски език или немски език или румънски език;
- Добре да владее MS Office;
- Познаване на пазара на спедиторски и транспортни услуги
- Поне 2 (две) години опит
- Отлични комуникативни умения
- Организираност, отговорност и самоинициативност;
- Гъвкавост и комбинативност
- Умения за работа в екип
- Желание за развитие в сферата на спедицията.

Фирмата предлага:

- Работа в млад мотивиран екип, ориентиран към постигането на резултати в динамична и иновативна фирма;
- Възможност за професионална реализация и развитие в сферата на международния транспорт и спедиция.
- Мотивиращо възнаграждение и бонусна схема, обвързана с постигнатите резултати;

22. За нашият клиент голяма международна компания Forex broker търсим:

търговски представител

ОТГОВОРНОСТИ:

- Постига предварително поставените цели за продажби;
- Поддържа регулярни контакти със съществуващите клиенти;
- Проактивно търси и осъществява контакти с нови клиенти;
- Проследява работата с новоспечелени клиенти;

Периодично посещава корпоративните клиенти с оглед тяхното запазване за компанията на глобално равнище;

Допълва сегмента си чрез съвместната работа с другите отдели;

Докладва и изготвя анализи за развитието на основните клиенти на фирмата;

Компанията ПРЕДЛАГА:

Работа в динамична мултинационална компания;

Атрактивно заплащане, бонуси на база на постигнатия резултат;

ИЗИСКВАНИЯ:

Опит като търговски представител;

Опит в компания Forex broker ще се счита за предимство;

Висше образование;

Владеене на английски език;

Компютърни умения - MS Office;

Гъвкавост и комуникативност;

